



MOB PROCUREMENT
— PROCUREMENT WITH PURPOSE —

CAPABILITY STATEMENT

Procurement with purpose.

One trusted First Nations procurement partner for the products, services and supply solutions organisations use every day.

COMMERCIAL CAPABILITY | CULTURAL INTEGRITY | NATIONAL DELIVERY

Welcome to Country.

SCOTT FRANKS | WONNARUA ELDER & TRADITIONAL OWNER



Scott Franks delivering a Welcome to Country

I am Scott Franks, a Wonnarua Elder and Traditional Owner from the Hunter Valley. I welcome you to MOB Procurement in a spirit of respect, connection and shared responsibility.

Country is more than the land beneath our feet. It holds our identity, our knowledge, our families and our responsibility to those who came before us and those who will follow. Wherever MOB Procurement works, we recognise the Traditional Custodians of that Country and pay our respects to Elders past and present.

For me, Aboriginal culture is living, strong and inseparable from the way we do business. It teaches us to listen, honour our word, build relationships carefully and think beyond the immediate transaction.

MOB Procurement carries those values into every partnership. We aim to deliver commercially capable procurement while creating genuine opportunities for First Nations people, businesses and communities. I invite you to walk with us through relationships built on trust, fairness and purpose.

SCOTT FRANKS Wonnarua Elder & Traditional Owner

Culture, Country and leadership.

WONNARUA ELDER | ARCHAEOLOGIST | ENVIRONMENTAL CONSULTANT

Scott Franks is a Wonnarua Elder and Traditional Owner, archaeologist, environmental consultant and Indigenous business leader. His work is grounded in a lifelong responsibility to protect Country, preserve cultural knowledge and strengthen the voice of Traditional Owners.



SCOTT FRANKS

A LIFE'S WORK PROTECTING COUNTRY

More than 20 years ago, Scott founded Yarrawalk from a desire to protect Country for present and future generations. As CEO, he has helped shape work across Connecting with Country, cultural landscape and heritage assessments, traditional knowledge, ecological services and Aboriginal community consultation.

Scott also founded Tocomwall, described by SBS as Australia's first Indigenous archaeology firm. The business combined traditional cultural knowledge with GIS mapping, 3D modelling and other technologies to record and protect culturally significant places. His experience includes decades of work with government departments and tier-one organisations on heritage and environmental matters.

CAREER HIGHLIGHTS

- Wonnarua Elder, Traditional Owner and Native Title applicant
- Founder and CEO of Yarrawalk, established more than 20 years ago
- Founder of Tocomwall, described by SBS as Australia's first Indigenous archaeology firm
- Decades of cultural heritage and environmental consulting experience
- Co-founder of Kawal Pictures and executive producer, writer and protagonist of Hunter: A Wonnarua Story

For Scott, Aboriginal culture is not symbolic. It is living knowledge and a responsibility to record, protect and share Country and stories for future generations. His leadership gives MOB Procurement a cultural foundation built on respect, authenticity, fairness and long-term benefit.

Public profile sources: Yarrawalk, SBS Small Business Secrets, Documentary Australia, WNAC and Understorey.

One partner. Everyday supply to custom briefs.

MOB Procurement is a proudly First Nations owned and controlled procurement business. We help government agencies, corporations and organisations simplify purchasing while supporting Indigenous procurement, supplier diversity and RAP commitments. We manage routine requirements, national programs and complex custom briefs through one accountable relationship.

- | | | |
|--|-------------------------------------|---------------------------------------|
| 01
Promotional products & branded merchandise | 02
Corporate uniforms & workwear | 03
Printing & marketing collateral |
| 04
Signage & visual communications | 05
Personal protective equipment | 06
Office & workplace supplies |
| 07
Cleaning & hygiene supplies | 08
Hospitality consumables | 09
Events & activations |
| 10
Custom procurement & sourcing | 11
Warehousing & fulfilment | 12
Custom branded ordering portals |



A controlled ordering experience. Real people behind it.

We create customer-specific online procurement portals that make approved products easier to order while MOB coordinates sourcing, support, inventory and fulfilment behind the experience.

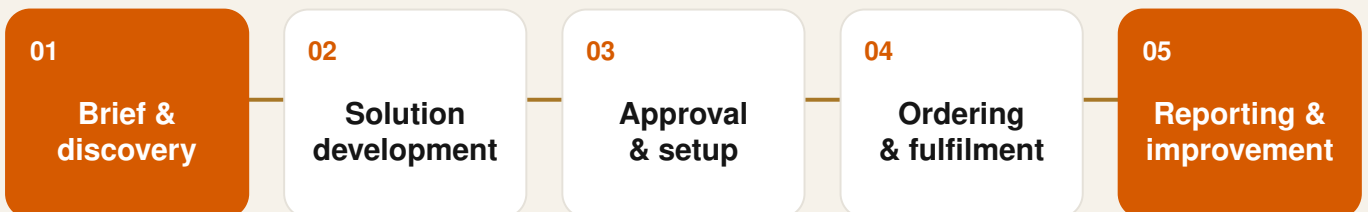
CONTROL & VISIBILITY

- Customer-branded online stores
- Approved product ranges
- Centralised ordering
- Multiple locations and cost centres
- User access controls
- Custom product catalogues

SUPPLY & SERVICE

- Reporting and order visibility
- Inventory management
- Warehousing and fulfilment
- Australia-wide delivery
- Dedicated account management

HOW WE WORK



From the first brief to a national roll-out, MOB keeps products, people and delivery connected.

Turn commitment into practical procurement activity.

MOB Procurement combines commercially competitive supply with professional service, helping organisations direct procurement expenditure towards a genuine First Nations business.

01

Indigenous procurement targets

02

Reconciliation Action Plan commitments

03

Supplier diversity objectives

04

First Nations economic participation

05

Procurement reporting

06

Meaningful and measurable social impact

IMPORTANT REPORTING NOTE

Purchasing through MOB Procurement may support supplier diversity, RAP and Indigenous procurement activity. How spend is recognised varies by organisation, program and reporting framework. Customers should confirm the evidence, eligibility and compliance requirements that apply to them.

Commercial strength, made more meaningful.

A capable procurement partner should make buying easier, strengthen delivery and give customers confidence at every stage.

- ✓ **First Nations owned and controlled**
Purpose and accountability are built into the business.
- ✓ **One partner across multiple categories**
Fewer handoffs and a simpler supply relationship.
- ✓ **Personal, responsive account management**
Real people who understand the brief and stay accountable.
- ✓ **Custom sourcing for complex briefs**
Flexible procurement shaped around budget, timing and outcome.
- ✓ **Competitive commercial pricing**
Value, quality and service remain central to every recommendation.
- ✓ **Trusted national supply network**
Capable supply pathways across everyday and specialist requirements.
- ✓ **Custom online procurement portals**
Controlled product ranges and a simpler ordering experience.
- ✓ **Warehousing, fulfilment & national delivery**
Practical coordination across teams, sites and recipients.
- ✓ **Transparent reporting**
Useful visibility to support internal procurement and impact reporting.
- ✓ **Long-term community commitment**
A genuine focus on sustainable participation and shared benefit.

Commercial capability. Cultural integrity. Procurement with purpose.



MOB PROCUREMENT
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LET'S TALK

**Let's create a procurement solution
that delivers for your organisation,
your people and the wider
community.**

MOB PROCUREMENT

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SCAN TO VISIT MOB PROCUREMENT

PROCUREMENT WITH PURPOSE.